

HLB THAILAND

**AWARD-WINNING INTERNATIONAL
ACCOUNTING & ADVISORY FIRM**



THE GLOBAL ADVISORY
AND ACCOUNTING NETWORK

www.hlbthai.com

TOGETHER WE MAKE IT HAPPEN

HLB THAILAND

HLB Thailand combines deep local expertise with international reach, providing professional services across:

- ✓ Tax & Legal Advisory
- ✓ Transfer Pricing
- ✓ Audit & Assurance
- ✓ Outsourced Business Services

As a member of HLB International, we connect clients with expertise and resources across a global network, helping them navigate local and cross-border challenges with confidence.

Our expertise spans a wide range of industries, including IT, e-commerce, logistics, telecommunications, pharmaceuticals, manufacturing, hospitality, and real estate. This breadth of experience enables us to understand the unique challenges businesses face and deliver solutions tailored to their needs.



2 OFFICES

BANGKOK

PHUKET



TOGETHER WE MAKE IT HAPPEN



OUR GLOBAL NETWORK

TOP 10
GLOBAL
NETWORK

Accounting
RELATION

HLB INTERNATIONAL

Founded in 1969, HLB is a global network of advisory and accounting firms, ranking among the top 10 networks in the industry. HLB was named 'Network of the Year' at the 2024 International Accounting Forum Awards, recognising its growth and innovative solutions for clients worldwide.

With a presence in more than 150 countries and territories, HLB combines local expertise with global capabilities to help businesses navigate complexity, expand across borders and unlock new opportunities. Through collaboration across the network, we provide trusted professional services and insights that help clients create lasting value and achieve sustainable growth.



PEOPLE

58,538



COUNTRIES

155



OFFICES

1,398

GLOBAL CHINA SERVICE

For Chinese investors looking to establish or expand their business in Thailand, understanding the local market, culture, regulations, and business practices is key to navigating opportunities and challenges successfully.

HLB's Global China Service provides a bridge between China and international markets, connecting businesses with specialised China Service Desks across Greater China and key global hubs. In Thailand, we offer integrated professional services to help Chinese businesses enter the market, navigate local requirements, and build for long-term growth.

HLB Thailand China Client Specialist



Yang Meichan
Kritchaya.u@hlbthailand.com

Bettina Cassegrain
Global Assurance Leader
At HLB Asia Pacific and Eurasia Conference, Phuket'23

AWARDS & RECOGNITION



HLB Thailand’s expertise is recognised through its appointment as the exclusive Thailand correspondent for International Tax Review (ITR) and our consistent rankings as a leading Transfer Pricing firm, alongside “Notable Firm” recognition for General Corporate Tax.

As the official supervisor of the PropertyGuru Asia Property Awards, HLB International proudly supports a rigorous, independent, and transparent judging process that upholds excellence across the Asia-Pacific real estate market.

HLB is a recipient of the CFI.co 2023 Global Award for Best Cross-Border Collaboration for Tax Solutions, recognising the strength of our global network, local expertise, and collaborative approach to delivering outstanding client solutions.

HLB Thailand won the 2023 Global Business Outlook Award as the Fastest Growing Outsourcing & Advisory Firm in bookkeeping and tax compliance, recognising its strong growth, expertise, and deep local knowledge.

In a rapidly evolving business environment, HLB’s entrepreneurial culture enables us to adapt quickly and remain agile. Our early adoption of cloud accounting led to HLB Thailand being named a finalist for Asia Partner of the Year at the Xero Asia Awards 2020.



OUR PEOPLE

At HLB, we believe success starts with our people. We foster a culture of collaboration, continuous learning, and personal growth, creating an environment where our people can thrive and make a meaningful impact.

HLB Thailand is proud to be recognised as a 2026 Most Loved Workplace®, reflecting our commitment to building a workplace where people feel valued, supported, and empowered to contribute and grow.

By investing in our people, we build the expertise, relationships, and collaborative culture that enable us to deliver lasting value to our clients and make a meaningful difference in the communities we serve.



HLB Thailand speaking at a C9 Sessions event in Phuket 2024

OUR SERVICES



AUDIT & ASSURANCE

In today's world, transparency and trust are more crucial than ever. At HLB, our Audit & Assurance professionals uphold the highest standards to enhance confidence in financial reporting. With global expertise across industries, we focus on key risk areas, internal controls, and fraud prevention—ensuring integrity throughout every audit.

Our Services Include:

- ✓ Compliance & regulatory audits
- ✓ Financial reporting advisory financial
- ✓ Statement audits special purpose
- ✓ Audits & reviews

CLIENT'S TESTIMONIAL

"One of the main reasons for working with HLB is the central coordination out of Paris and HLB's ability to "understand our issues and try to find solutions to our problems". I would recommend you to my peers. Very simply because you have a global network with a personal touch - and the human element sets you apart from your peers. In the end, it's all about connecting people."

Bernd Stangl - ALE CFO



ADVISORY

In a dynamic business environment, HLB Advisory delivers practical, insight-driven guidance to help you navigate complexity, seize opportunities, and grow with confidence.

Our Services Include:

- ✓ Company formation and business registration services
- ✓ Legal services
- ✓ Investment promotion and foreign business licences
- ✓ Work permit and visas

CLIENT'S TESTIMONIAL

"Paul and his team were fantastic. Super efficient, responsive and able to help solve some real technical complications to ensure my visa was approved. The paperwork and documents needed for my LTR was quite a challenge but Paul was able to come up with solutions that were approved by the Bangkok Visa Team. On the day the visa was issued, everything was handled smoothly. I highly recommend HLB."

JSSL Singapore



OUR SERVICES



OUTSOURCED BUSINESS SERVICES

We provide services which clients may find expensive to recruit for or difficult to source, and also can combine these to provide a fully outsourced finance function, providing you with peace of mind and the support of a global network.

Whatever the size and ambition of your operations, HLB can manage your accounting and compliance burdens to leave you free to focus on your business goals.

What sets our Business Services specialists apart is their ability to provide exceptional personal service that results in strong relationships however large or small the organisation happens to be.

Our Services Include:

- ✓ Bookkeeping & tax compliance
- ✓ Company secretarial services
- ✓ Internal audit services
- ✓ Payroll services
- ✓ Statutory financial reporting

CLIENT'S TESTIMONIAL

"The HLB Thailand service team, led by Supaporn, has been an exceptional partner in supporting our Thailand entities. As I am based in Singapore, I rely on their responsiveness, professionalism, and deep local knowledge to address the issues faced by my Thai entities. The team has been invaluable in ensuring smooth operations and compliance. I truly appreciate their proactive assistance and reliable guidance in managing cross-border finance matters".

Stephy, Regional Financial Controller – ASEAN



OUR SERVICES



TAX & TRANSFER PRICING

Global expansion requires navigating complex tax regulations across multiple jurisdictions. HLB's tax professionals provide comprehensive international tax services to help businesses align their tax strategies with corporate goals, ensuring growth, compliance, and efficiency worldwide.

Our Services Include:

- ✓ Corporate taxation planning and advice
- ✓ International tax advice
- ✓ Tax audit assistance
- ✓ Personal income tax
- ✓ Preparation of transfer pricing documentation
- ✓ Advice on transfer pricing compliance and structuring
- ✓ Transfer pricing audit defense and support
- ✓ Advance pricing agreement (APA) support and negotiations

CLIENT'S TESTIMONIAL

"The transfer pricing report prepared for Docquity Thailand was of a very high standard. The report has captured all the necessary factual detailing and information typically required from the transfer pricing perspective. Especially the 'Functional, Assets and Risks analysis' which was delineated in a comprehensive manner and covered every significant business and commercial aspect pertaining to all related party transactions of the Company. Keep up the good work, and I wish you all the very best. We, Docquity Group, look forward to strengthening our relationship with HLB Thailand"

Amar - Transfer Pricing Head



Transfer pricing is a key component of international tax planning, governing how goods, services, and intellectual property are priced between related parties. Tax regulations require these arrangements to reflect arm's-length principles and be supported by robust documentation.



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HLB Thailand is a member of HLB International, the global network of advisory and accounting firms, operating in over 150 countries and with more than 1,000 offices worldwide. HLB is a member of the Forum of Firms (FoF), the association of international networks of accounting firms promoting consistent and high quality standards of financial and auditing practices world-wide